



## Ravens 22-23 AGM Agenda

<b>Location:</b>	<b>Holiday Inn Riverport, Great Room</b>
<b>Date &amp; Time:</b>	<b>May 24, 2023 @ 6:00 to 7:00 PM</b>
<b>Attendees:</b>	Joel Jaffe, Mimi Nishi, Rob Teixeira, Don Gillanders, Jonathan Ho, Phil Piperni, Taji Grguric, Susy Astete, Ray Estrella, Mark Kusec, Brian Yamanaka, Mark Rustia, Colin Campbell, Milan Dragicevic, Charran Waldref, Rob Araki, Lolly Gagnon

### Agenda/Minutes

1. Call to order and quorum check (12 members in good standing) [Quorum confirmed](#)
2. Approval of agenda (Mark Rustia/Brian Yamanaka M/S/A)
3. Approval of May 25, 2022 AGM Minutes (Jonathan Ho/Phil Piperni M/S/A)
4. Year In Review - Executive, Registrar, Hockey Operations, Tournament, and Risk Reports  
Refer to attached PDF slide deck from the AGM for the reports. Discussion as follows:
  - [Year In Review video](#) shown to AGM attendees. Thanks to Ray Estrella for making it.
  - There were 5 families who had their volunteer hours cheques cashed. Concern expressed that the volunteer cheque amounts were not high enough to deter families from not volunteering. **Action: Board to look at increasing the volunteer cheque value.**
  - Goalie training will switch from a biweekly session for all goalies to individualized goalie coaching for U11 through U21 every 2 weeks during team practices. Intent is to have individual goalie seasonal development plans. Magic Goalies is the current provider.
  - Discussion about alternate goalie skills providers. **Action: Phil Piperni to investigate other options for goalie skills providers**
  - Goalies at the U7 and U9 divisions will be developed by Jonathan Ho.
  - Ravens will focus on having more female coaches throughout the Association. Certain female players and alumni are already coaching, need to do more to support this effort.
  - Richmond Ice Centre renovations are extending into October. Concerns expressed about impact on practices as well as the October Rep Classic. Will likely have 1 hour (instead of 1 h 15 min for U13 and above) ice times for all age divisions, limited ice cleans, to maximize ice utilization. **Action: Mark Rustia to investigate options to purchase additional ice slots from September through December outside of Richmond.**

5. Treasurer's Report - 22/23 Financial Statement, 23/24 Budget for Approval  
Refer to the attached Management Report.

**Motion: That the 23/24 Budget be approved (Susy Astete/Lolly Gagnon M/S/A)**

6. Scholarship and Awards Presentations
  - Patti Martin Award (\$1,000): Caeli Yamanaka
  - RRFHA Scholarship Award (\$500 each): Isabelle Chai and Jenna So
  - John and Pat Korenic Award: Taji Grguric
7. Motions for Membership Vote - None presented

8. Election of slate of Directors  
Refer to attached PDF Slides 46-47 Deck from the AGM. No nominations from the floor.

**Motion: That the 23/24 slate of Board of Directors be approved (Don Gillanders/Danny Michaud M/S/A)**

9. Presentations to Outgoing Board Members  
We thank Lisa Duncan, outgoing Manager Coordinator, for her many years of service to the Richmond Ravens. The Board will present her with a gift over the summer.

10. New Business

New Ravens Logo: Refer to the attached PDF Slides 52-53 for details.

**Motion: That the New Ravens Logo be used for all future apparel purchases (Don Gillanders/Mark Rustia M/S/A)**

11. Adjournment - at 19:23 (7:23 PM)

**Motion: That the 22/23 Richmond Ravens Female Hockey Association Annual General Meeting be adjourned (Don Gillanders/Jonathan Ho M/S/A)**

# Management Report

RICHMOND RAVENS FEMALE HOCKEY ASSOCIATION

For the period ended April 30, 2023



Prepared on

**May 24, 2023**

# Table of Contents

---

Profit and Loss .....	3
Balance Sheet.....	7
Budget Overview: RRFHA Budget 2023-2024 - FY24 P&L.....	8

# Profit and Loss

May 2022 - April 2023

	<b>Total</b>
<b>INCOME</b>	
40000 Registration Revenue	1,000.00
40020 New Player Discount	-2,300.00
40030 Other Discount	-2,775.00
40040 Early Registration	107,472.00
40050 Late Registration	50,370.62
40060 Other Registration	3,750.00
40080 Rep Team Fees	38,880.00
<b>Total 40000 Registration Revenue</b>	<b>196,397.62</b>
40100 Development Camp Revenue	
40110 Dev Camp General Rev	8,425.00
40130 Dev Camp Midget AAA	5,000.00
40140 Skills Acc ATN	10,275.00
<b>Total 40100 Development Camp Revenue</b>	<b>23,700.00</b>
40200 Tryouts Revenue	
40210 Tryouts General	7,100.00
<b>Total 40200 Tryouts Revenue</b>	<b>7,100.00</b>
40300 Fundraising Revenue	1,165.60
40330 Fundraising Other Rev	2,000.00
40360 Rep Classic 50/50	7,168.46
40365 Rep Classic 50/50 Payout	-4,130.00
<b>Total 40360 Rep Classic 50/50</b>	<b>3,038.46</b>
40370 Spring Classic Raffle & 50/50	31,703.93
40375 Rep Classic 50/50 Payout	-6,293.00
<b>Total 40370 Spring Classic Raffle &amp; 50/50</b>	<b>25,410.93</b>
40380 Skate-a-thon	10,248.53
<b>Total 40300 Fundraising Revenue</b>	<b>41,863.52</b>
40500 Provincials Revenue	
40520 Prov Host Rev Midget	5,000.00
<b>Total 40500 Provincials Revenue</b>	<b>5,000.00</b>
40600 Sponsorship Revenue	
40620 Sponsors General	750.00
<b>Total 40600 Sponsorship Revenue</b>	<b>750.00</b>
40700 Other Revenue	
40705 HCR Registration Fees	458.64
40708 Player Mov't Fees	660.00
<b>Total 40700 Other Revenue</b>	<b>1,118.64</b>
45000 Fall PCFRHC Revenue	
45100 Fall PCFRHC Registration Rev	68,200.00
45200 Fall PCFRHC Grant Rev	5,500.00
45500 Fall PCFRHC Sponsor Rev	18,659.65
45700 Fall PCFRHC Other Rev	444.00
<b>Total 45000 Fall PCFRHC Revenue</b>	<b>92,803.65</b>
46000 Spring Ice Classic Revenue (SIC)	
46100 SIC Registration Rev	69,819.00

	<b>Total</b>
46500 SIC Sponsor Rev	36,722.45
<b>Total 46000 Spring Ice Classic Revenue (SIC)</b>	<b>106,541.45</b>
49000 Gaming Revenue	
49100 GAM Province of BC Gaming Grant	45,500.00
<b>Total 49000 Gaming Revenue</b>	<b>45,500.00</b>
<b>Total Income</b>	<b>520,774.88</b>
<b>GROSS PROFIT</b>	<b>520,774.88</b>
<b>EXPENSES</b>	
60000 Administration	
60010 Office Supplies	1,291.89
60050 Bank Fees	288.50
60055 Gifts Grad Players	1,152.48
60070 Online registration	9,680.84
60140 Online Subscriptions	6,247.54
<b>Total 60000 Administration</b>	<b>18,661.25</b>
60100 Coach Development	
60110 Coach Training	346.50
60120 Coaching Tools	549.37
<b>Total 60100 Coach Development</b>	<b>895.87</b>
60300 Development Camp	550.00
30360 Power Skating Instructors	7,672.50
60330 Devt Camp Instructors	2,400.00
<b>Total 60300 Development Camp</b>	<b>10,622.50</b>
60400 Equipment	-200.00
60420 Goalie Pads	267.61
60430 Jerseys	16,724.40
60450 Pant shells	672.00
60460 Practice Jerseys	6,041.70
60470 Socks	1,484.00
60480 Storage Locker	3,381.00
<b>Total 60400 Equipment</b>	<b>28,370.71</b>
60500 Fees & Assessments	
60501 PCAHA Basic player assessment	7,739.79
60502 PCAHA Scholarship assessment	147.50
60504 PCAHA Out of province travel medical	112.10
60506 PCAHA Dues, player move, game reports	1,050.00
60507 60507 PCAHA Catastrophic Brain Injury assessment	609.59
60510 BC Hockey Basic player assessment	3,588.00
60513 BC Hockey Other Fees	12,227.92
<b>Total 60500 Fees &amp; Assessments</b>	<b>25,474.90</b>
60600 Fundraising	
60610 Fundraising General Exp	3,421.53
<b>Total 60600 Fundraising</b>	<b>3,421.53</b>
60700 Health & Safety	1,128.96
60730 HSCP Courses	252.00
60760 Respect in Sports	330.75
<b>Total 60700 Health &amp; Safety</b>	<b>1,711.71</b>

	<b>Total</b>
60800 Honorariums	
60810 Non-parent head coaches	15,000.00
<b>Total 60800 Honorariums</b>	<b>15,000.00</b>
60900 Ice Costs	
60910 Ice Costs General	120,441.25
<b>Total 60900 Ice Costs</b>	<b>120,441.25</b>
61000 Insurance	1,071.00
61100 Player Development Expense	2,000.00
61120 Goalie Player Devt Exp	3,801.00
61130 Other Devt Exp	2,408.00
61150 Player Development Staff Position	52,500.00
<b>Total 61100 Player Development Expense</b>	<b>60,709.00</b>
61200 Promotion Expense	1,937.44
61300 Provincials Expense	
61340 Prov Travel Support	1,500.00
<b>Total 61300 Provincials Expense</b>	<b>1,500.00</b>
61400 Referee Fees	19,642.00
65000 Fall PCFRHC Expense	
65010 Fall PCFRHC Ice Costs	25,585.00
65020 Fall PCFRHC Referee Fees	19,976.00
65050 Fall PCFRHC Giveaways Exp	11,261.60
65060 Fall PCFRHC Player Snacks Exp	304.29
65090 Fall PCFRHC Promotion Exp	258.89
65100 Fall PCFRHC Administration Exp	4,019.61
65104 Fall PCFRHC Volunteer Meals	726.66
65110 Fall PCFRHC Other Exp	673.32
<b>Total 65100 Fall PCFRHC Administration Exp</b>	<b>5,419.59</b>
<b>Total 65000 Fall PCFRHC Expense</b>	<b>62,805.37</b>
66000 Spring Ice Classic Expense (SIC)	
66010 SIC Ice Costs	20,118.78
66020 SIC Referee Fees	13,478.00
66030 SIC Trophies Exp	7,156.80
66040 SIC Programs Exp	75.33
66050 SIC Giveaways Exp	11,711.11
66090 SIC Promotion Exp	737.60
66100 SIC Administration Exp	
66101 SIC Office Supplies Exp	461.58
66104 SIC Volunteer Meals	1,353.59
66110 SIC Other Exp	1,170.00
66111 SIC Equipment Exp	170.24
66112 SIC Fees & Assessments	720.00
66114 SIC Stipend	4,000.00
<b>Total 66100 SIC Administration Exp</b>	<b>7,875.41</b>
<b>Total 66000 Spring Ice Classic Expense (SIC)</b>	<b>61,153.03</b>
70000 Registrar Staff Position	10,000.00
QuickBooks Payments Fees	135.85
<b>Total Expenses</b>	<b>443,553.41</b>

	<b>Total</b>
<b>PROFIT</b>	<b>\$77,221.47</b>

---

---



# Balance Sheet

As of April 30, 2023

	Total
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Cash and Cash Equivalent</b>	
100 General	88,670.46
101 Gaming	42,767.91
200 Tournament	3,603.72
320 Membership Shares	5.00
330 Non Reg Inv Shares	7.21
<b>Total Cash and Cash Equivalent</b>	<b>135,054.30</b>
<b>Accounts Receivable (A/R)</b>	
Accounts Receivable (A/R)	45,528.60
<b>Total Accounts Receivable (A/R)</b>	<b>45,528.60</b>
<b>Total Current Assets</b>	<b>180,582.90</b>
<b>Total Assets</b>	<b>\$180,582.90</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable (A/P)</b>	
Accounts Payable (A/P)	1,440.77
<b>Total Accounts Payable (A/P)</b>	<b>1,440.77</b>
50/50 Prizes Not Claimed	840.00
Scholarship Restricted	7,900.00
<b>Total Current Liabilities</b>	<b>10,180.77</b>
<b>Total Liabilities</b>	<b>10,180.77</b>
<b>Equity</b>	
Opening Balance Equity	18,668.86
Retained Earnings	74,511.80
Profit for the year	77,221.47
<b>Total Equity</b>	<b>170,402.13</b>
<b>Total Liabilities and Equity</b>	<b>\$180,582.90</b>

# Budget Overview: RRFHA Budget 2023-2024 - FY24 P&L

	Total
<b>INCOME</b>	
40000 Registration Revenue	161,500.00
40080 Rep Team Fees	45,985.00
<b>Total 40000 Registration Revenue</b>	<b>207,485.00</b>
40100 Development Camp Revenue	
40110 Dev Camp General Rev	9,000.00
40120 Dev Camp Goalie Disc	5,000.00
40140 Skills Acc ATN	6,000.00
<b>Total 40100 Development Camp Revenue</b>	<b>20,000.00</b>
40200 Tryouts Revenue	
40210 Tryouts General	7,400.00
<b>Total 40200 Tryouts Revenue</b>	<b>7,400.00</b>
40300 Fundraising Revenue	30,000.00
40330 Fundraising Other Rev	2,000.00
<b>Total 40300 Fundraising Revenue</b>	<b>32,000.00</b>
40400 Grants Revenue	
40420 Other Grants	10,000.00
<b>Total 40400 Grants Revenue</b>	<b>10,000.00</b>
40600 Sponsorship Revenue	
40620 Sponsors General	8,000.00
<b>Total 40600 Sponsorship Revenue</b>	<b>8,000.00</b>
40700 Other Revenue	
40701 Bank Interest	18.00
40708 Player Mov't Fees	600.00
<b>Total 40700 Other Revenue</b>	<b>618.00</b>
45000 Fall PCFRHC Revenue	
45100 Fall PCFRHC Registration Rev	100,000.00
<b>Total 45000 Fall PCFRHC Revenue</b>	<b>100,000.00</b>
46000 Spring Ice Classic Revenue (SIC)	
46100 SIC Registration Rev	105,000.00
<b>Total 46000 Spring Ice Classic Revenue (SIC)</b>	<b>105,000.00</b>
49000 Gaming Revenue	
49100 GAM Province of BC Gaming Grant	45,500.00
<b>Total 49000 Gaming Revenue</b>	<b>45,500.00</b>
Ice Revenue	800.00
<b>Total Income</b>	<b>536,803.00</b>
<b>GROSS PROFIT</b>	
	<b>536,803.00</b>
<b>EXPENSES</b>	
60000 Administration	
60010 Office Supplies	500.00
60050 Bank Fees	500.00
60055 Gifts Grad Players	1,000.00
60070 Online registration	10,000.00
60080 Void Cheques	150.00
60140 Online Subscriptions	2,500.00

	<b>Total</b>
<b>Total 60000 Administration</b>	<b>14,650.00</b>
60100 Coach Development	1,000.00
60120 Coaching Tools	1,000.00
<b>Total 60100 Coach Development</b>	<b>2,000.00</b>
60300 Development Camp	
30360 Power Skating Instructors	10,000.00
60310 Devt Camp Ice Costs	28,000.00
60330 Devt Camp Instructors	2,500.00
<b>Total 60300 Development Camp</b>	<b>40,500.00</b>
60400 Equipment	
60420 Goalie Pads	1,000.00
60430 Jerseys	16,500.00
60450 Pant shells	1,500.00
60460 Practice Jerseys	3,000.00
60470 Socks	3,000.00
60480 Storage Locker	3,100.00
<b>Total 60400 Equipment</b>	<b>28,100.00</b>
60500 Fees & Assessments	
60501 PCAHA Basic player assessment	4,900.00
60502 PCAHA Scholarship assessment	230.00
60503 PCAHA Enhanced catastrophic ins	1,274.86
60504 PCAHA Out of province travel medical	213.50
60505 PCAHA Additional assessment	275.00
60506 PCAHA Dues, player move, game reports	755.00
60510 BC Hockey Basic player assessment	4,000.00
60513 BC Hockey Other Fees	12,000.00
60530 RACA Fees	720.00
<b>Total 60500 Fees &amp; Assessments</b>	<b>24,368.36</b>
60600 Fundraising	
60610 Fundraising General Exp	8,000.00
60630 Social Night Exp	1,500.00
60650 Coaches Game Exp	200.00
<b>Total 60600 Fundraising</b>	<b>9,700.00</b>
60700 Health & Safety	1,000.00
60730 HSCP Courses	600.00
60760 Respect in Sports	800.00
<b>Total 60700 Health &amp; Safety</b>	<b>2,400.00</b>
60800 Honorariums	
60810 Non-parent head coaches	30,000.00
60820 Other honorariums	4,000.00
<b>Total 60800 Honorariums</b>	<b>34,000.00</b>
60900 Ice Costs	
60910 Ice Costs General	129,000.00
<b>Total 60900 Ice Costs</b>	<b>129,000.00</b>
61000 Insurance	1,500.00
61100 Player Development Expense	
61120 Goalie Player Devt Exp	5,000.00
61150 Player Development Staff Position	52,500.00

	<b>Total</b>
<b>Total 61100 Player Development Expense</b>	<b>57,500.00</b>
61200 Promotion Expense	1,000.00
61230 Promo General	1,000.00
61240 First Shift	2,500.00
<b>Total 61200 Promotion Expense</b>	<b>4,500.00</b>
61300 Provincials Expense	
61340 Prov Travel Support	5,000.00
<b>Total 61300 Provincials Expense</b>	<b>5,000.00</b>
61400 Referee Fees	22,500.00
61500 Scholarships Expense	3,500.00
61600 Tryouts Expense	
61620 Tryouts Instructors	1,800.00
61630 Tryouts Referee Fees	420.00
<b>Total 61600 Tryouts Expense</b>	<b>2,220.00</b>
61700 Website Expense	
61710 Web Hosting Fee	200.00
<b>Total 61700 Website Expense</b>	<b>200.00</b>
65000 Fall PCFRHC Expense	71,500.00
66000 Spring Ice Classic Expense (SIC)	73,000.00
70000 Registrar Staff Position	10,000.08
<b>Total Expenses</b>	<b>536,138.44</b>
<b>NET OPERATING INCOME</b>	<b>664.56</b>
<b>NET INCOME</b>	<b>\$664.56</b>



# Richmond Ravens Female Hockey Association

Annual General Meeting

May 24, 2023



# Agenda

1. Approval of 2023 AGM Agenda/[AGM Minutes from May 25, 2022](#)
2. Year In Review
  1. Executive Report – Don Gillanders, President
  2. Registrar’s Report - Tina O’Connor
  3. Director of Hockey Operations and Coach Coordinator – Milan Dragicevic, Phil Piperni
  4. Tournament Report
  5. Risk Manager report
3. Treasurer’s Report
  1. Financial Statement of the Association (22/23)
  2. Budget for 2023/24 Season
4. Motions for Membership Vote
5. Scholarship and Awards presentations
6. Election of the slate of Directors
7. Presentation to Outgoing Board Members
8. New Business
9. Meeting Adjournment



# 22/23 Annual General Meeting

- Motion 1: That the 22/23 AGM Agenda be approved
- Motion 2: That the Minutes of the 21/22 AGM be approved



# Year In Review





# Executive Report

The 2022-23 season was a season of success on the ice. I thank our dedicated board of directors, team volunteers and management team for your support. You have made the season a success and I thank you for your time.

During the past year, the RRFHA achieved noteworthy milestones, such as:

- Switching Sports Team Management app from Sports Engine to TeamSnap
- Changing Board email domain from Gmail to Richmond Ravens email addresses
- Adding power skating to skills development
- Collaboration with Richmond Jets on Try Hockey and Opening Day events
- 

Successful and streamlined fundraising events, including:

- Ice Classic Raffle
- 50/50 at Rep/Ice Classic
- Ravens night at Canucks
- Skate-a-thon
- Bottle Drive

These accomplishments have been made possible by the hard work and dedication of our families, as well as the support of our dedicated board members.



# Executive Report

Financially, the RRFHA has performed well through our (2) hosted tournaments and our year long fundraising efforts. I would like to thank all involved with organizing and implementing these initiatives.

This year, we encountered multiple disciplinary issues that required our attention. With many board members having kids in different divisions, it can be challenging to coordinate meetings in a timely and fair manner. We make every effort to address complaints promptly and efficiently. Rest assured that we take all complaints seriously.

This year our association came together to support two Ravens families and each other as we mourned the loss of two members of our Ravens family. In December we held a session with a grief counsellor that was open to all Ravens families to discuss grief with our community members.

It has been my pleasure to volunteer for this Association. I wish everyone a happy and safe summer, and I hope to see you around the arena soon





# Registrar Report



# Registrar's Report

- 231 players registered on 17 teams (consistent with previous years)

Age Division	Players	Teams
U7	32	C1, C2, C3
U9	33	C1, C2, C3
U11	28	C1, C2
U13	35	A1, C1, C2
U15	52	A1, A2, C1
U18	36	A1, C1
U21	15	C1

- Pre-season and accelerator camps well-attended
- Team Snap and new Website implemented





# Hockey Operations Report



# Director of Hockey Operations/Coach Coordinator

- U13 A1 Team - podium finish at the BC Provincials
- Many tournaments Won – Richmond, Burnaby, Nanaimo, Parksville, Ravens Ice Classic
- Teams performed community work (DT Eastside, Shoe Box project)
- Power Skating and Skills well attended - Sr. Ravens supporting Power Skating was a success
- All Coaches completed training in advance to December deadlines
- Jana Mathers did a fantastic job with U7/U9
- Massive turn out for Try Hockey events - more to come
- AJ Sander- U18A1
- Nat Korenic/Milan Dragicevic- U15A1
- Gord Taylor U13A1



# Tournament Report



October 21-23, 2022

48 Rep Teams

108 games (2 hours each)

474 Volunteer Hours



March 16-19, 2023

82 House Teams

178 games (60-75 mins each)

332 Volunteer Hours



# Tournaments - How We Got Here

## Richmond Milestones

**1998** - First Richmond Ice Classic

**2003** - All age groups, 50+ teams

**2007** - More than 60 teams

**2010** - More than 70 teams

**2013** - First Pacific Coast Female Rep Classic

**2015** - Richmond Ice Classic becomes House only

**2020 & 2021** - Cancelled

## Our Competition (50+ teams each)

1998 - Surrey SuperHeart

2002 - Langley Angels on Ice

2008 - Burnaby Remembrance Day

2013 - Tri-Cities Ice Classic

2019 - Surrey WickFest

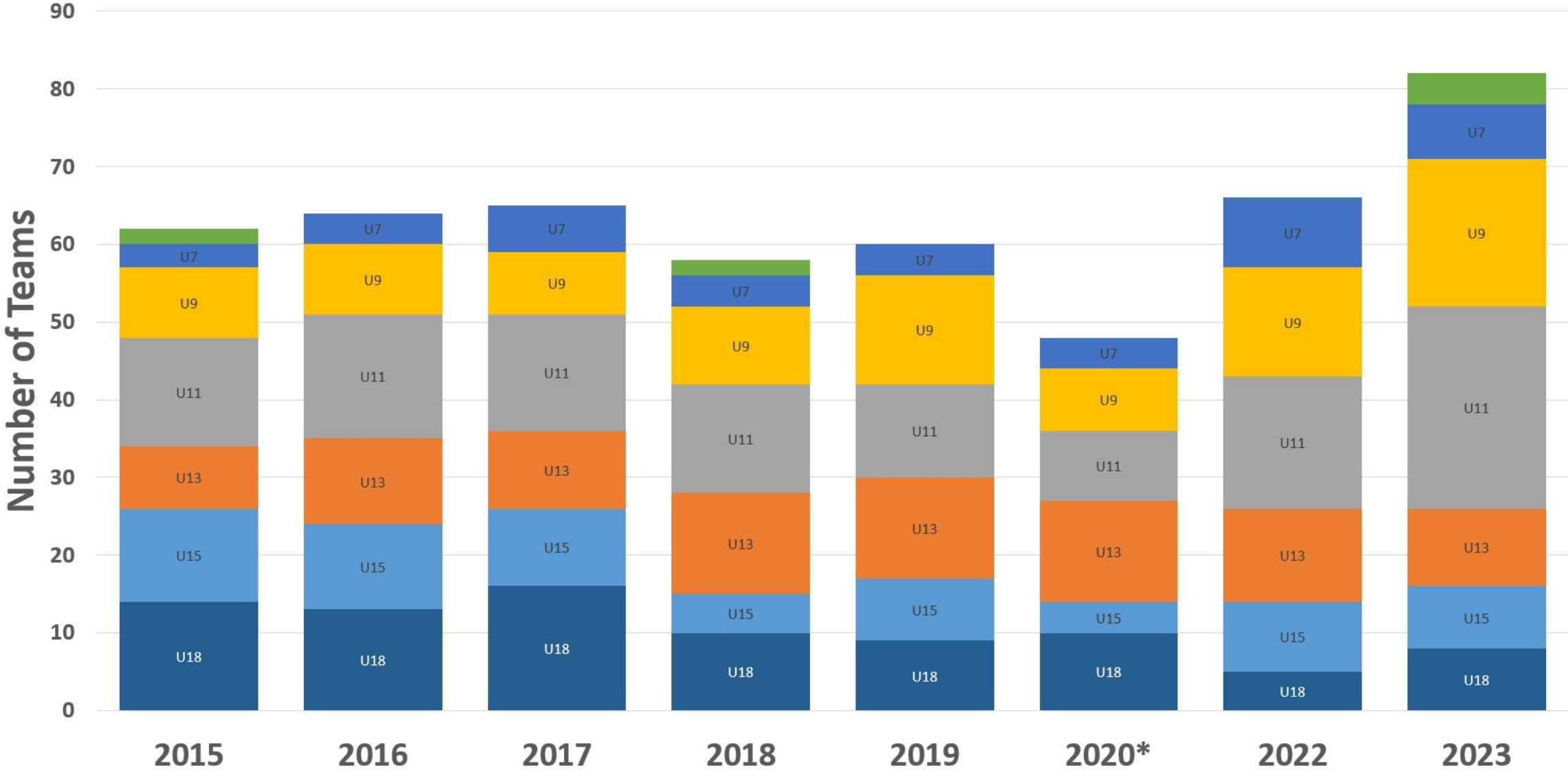
2022 - Vancouver Hockey Festival



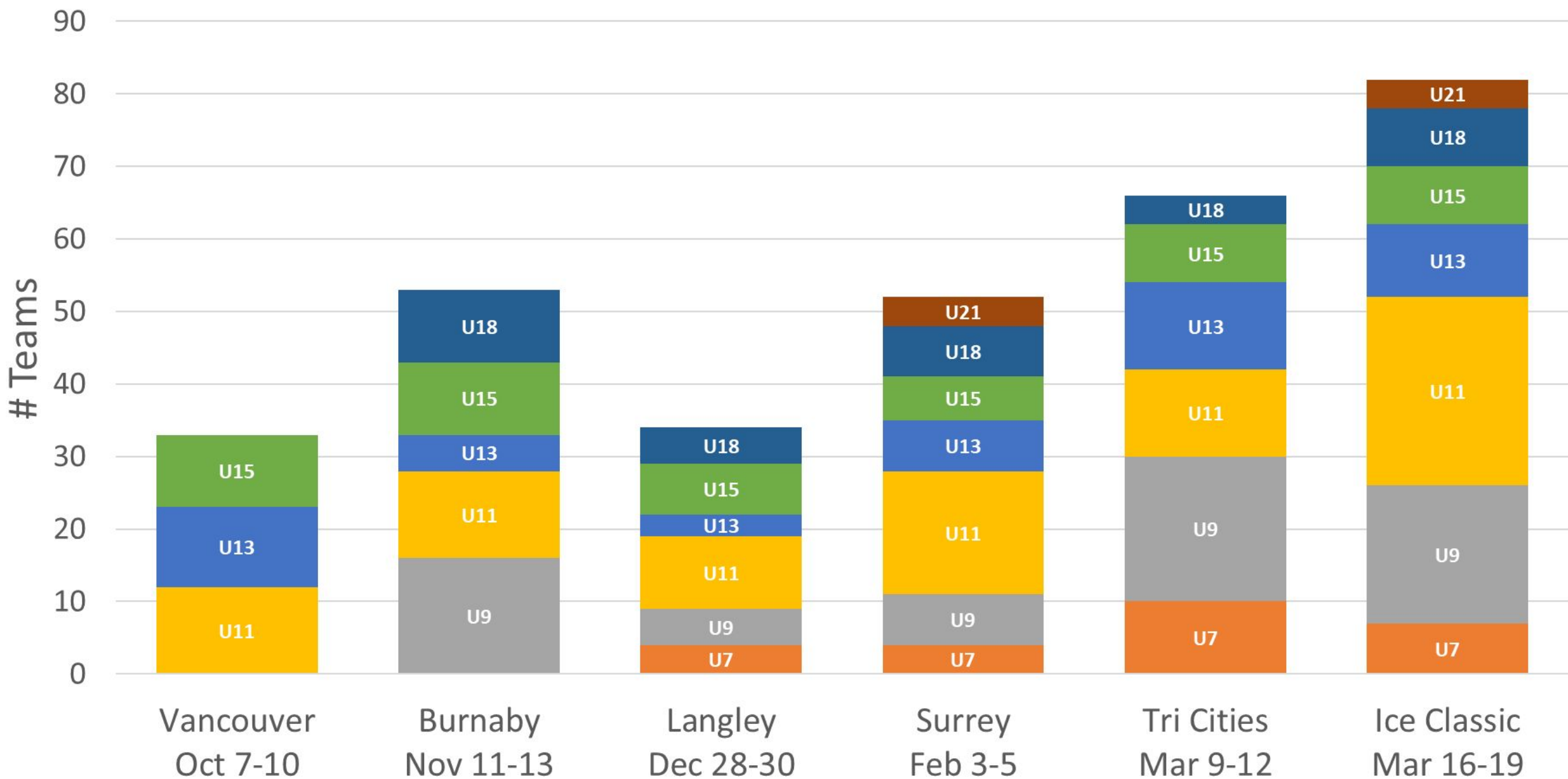


The Ice Classic has been a consistent size for years (since at least 2007).  
60-65 teams each year since it became House-only. 70-75 each year before that.

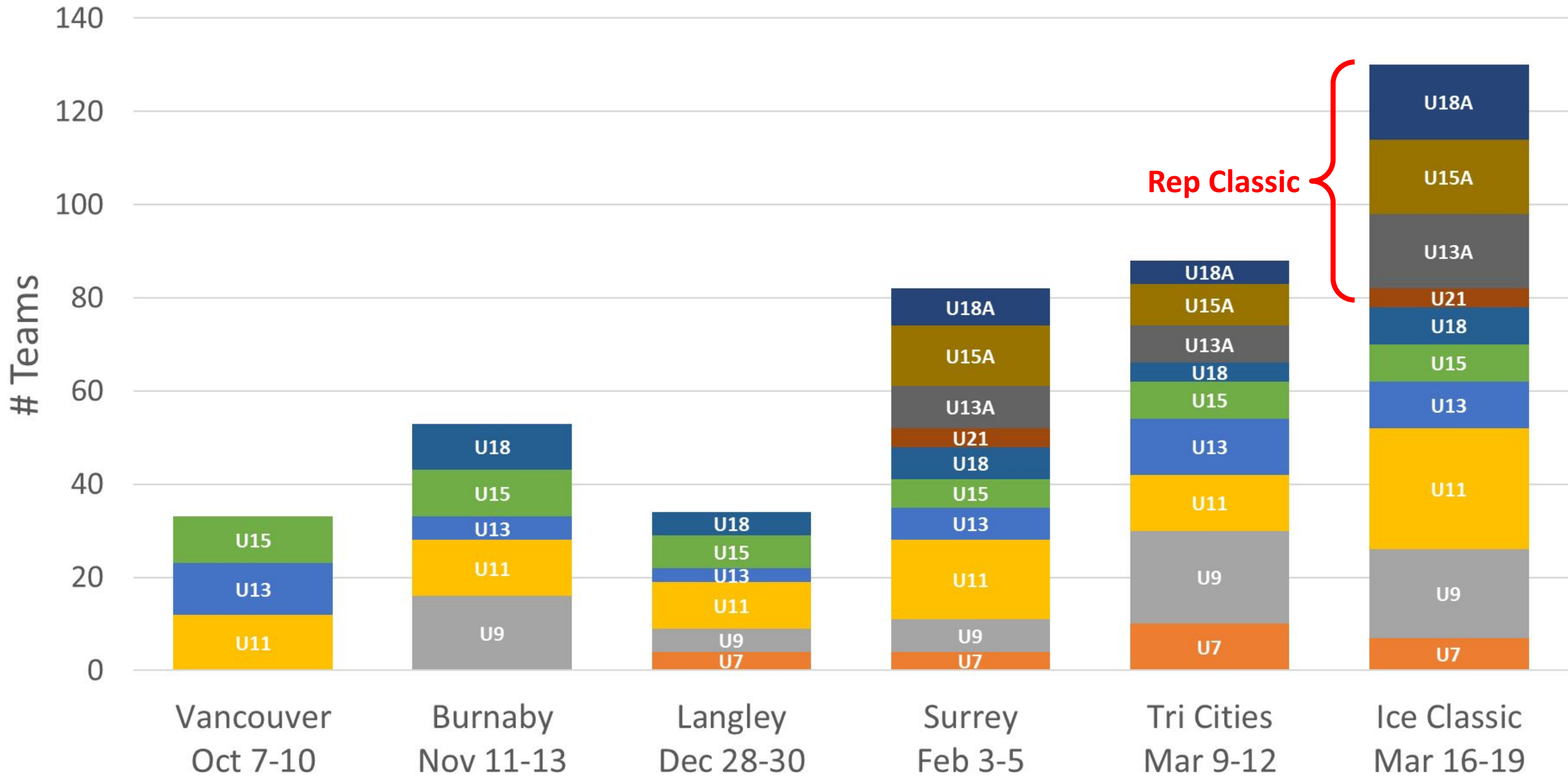
# Ice Classic Through the Years



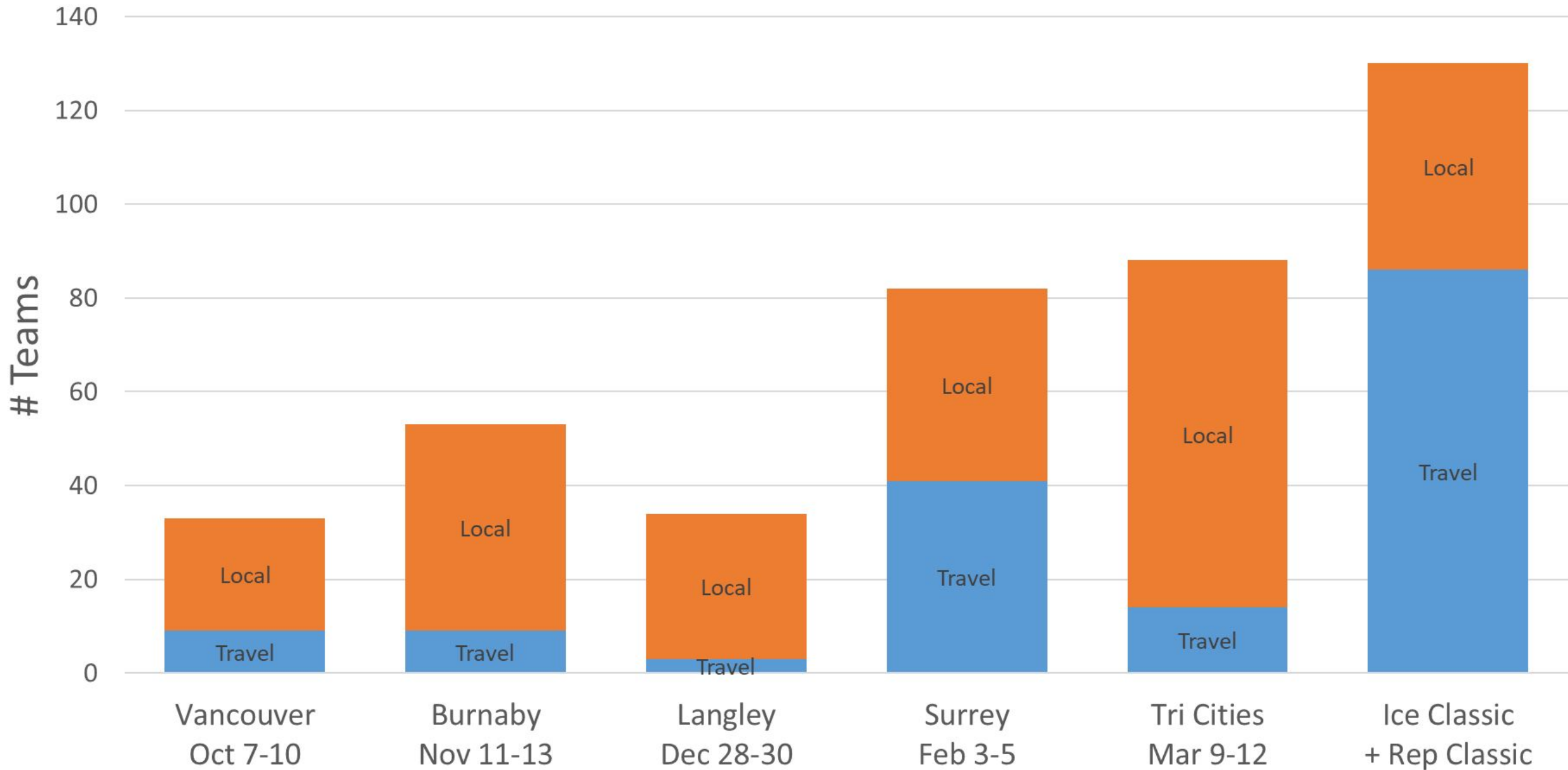
# Major Female Tournaments 2022-23 - House Teams



# Major Female Tournaments 2022-23 - House + Rep



# Travel Teams in Each Tournament

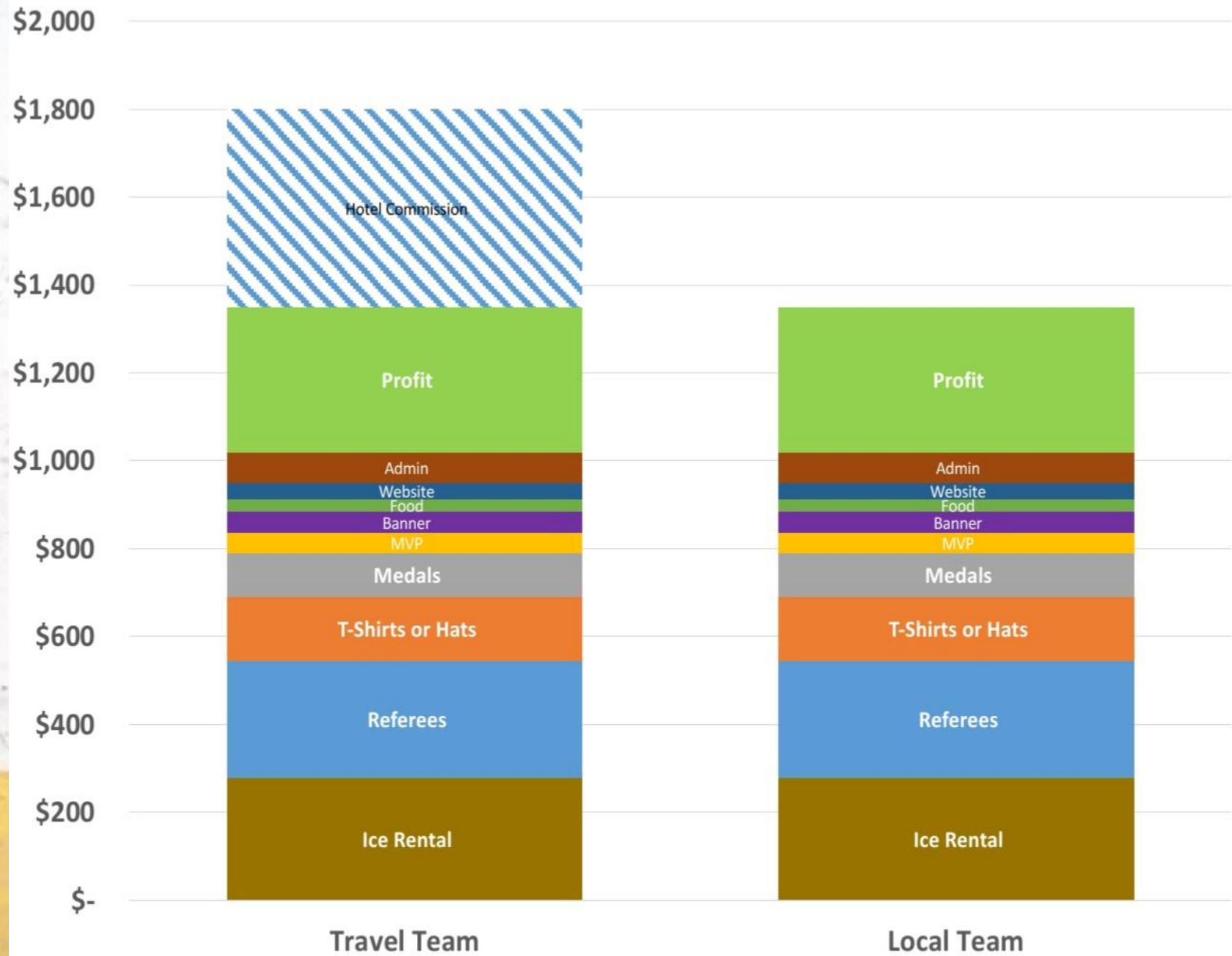


# Tournaments - Financial Picture

Our tournaments bring in about a third of all the Ravens' income each year.

It costs us about \$1000 to host a team.

We earn more from hotel stays than from the tournament fees themselves.



# Rep Classic - October 21-23, 2022

- Our biggest ever. 108 games for 48 teams. 6 games at Minoru.
- Two-tier format was a success and very popular. Ravens A2 played in tier 2..
- Ravens Medals: U13A1 won Silver, and U18A1 won Bronze
- 3 suspensions. No disputes. One incident of parent misconduct.
- 113 volunteers showed up, 3 did not show up.



## Takeaways:

- The Rep Classic is the envy of all other tournaments.
  - There is no other tournament like it in the west, and only a few in the east.
- The Rep Classic's reputation has outgrown the Ravens' capabilities to host it.
  - More than 80 teams were ready to pay last year, but RACA only approved us for 48 teams.
  - Plan: raise the price to match demand (\$2000+) and keep size at 48-56 teams.

## 2023 Outlook:

- Registration opened April 1st, at a higher price of \$1899. 40 teams already registered.



# Ice Classic - March 16-19, 2022

- Our biggest ever. 176 games for 82 teams. 4 games at Minoru.
- Lost Gardens with little notice. Solution: Thurs games and late games.
- Ravens medals: U11C1 won Silver, U13C1 won Gold, U13C2 won Bronze
- No major penalties; no disputes; no formal parent incidents.
- 105 volunteers showed up. 5 refused to participate.
- Visits by Drew MacDonald (PCAHA) and Cameron Hope (BC Hockey)

## Takeaways:

- Ice Classic has successfully rebounded despite 5 large competitors and a price war.
  - We had a record # teams at U7-U11. Young teams go to more tourneys now.
  - We have not recovered at U13-U18. Older teams go to less tourneys now.
- U7 and U21 are now paying teams, who used to be free & subsidized.
- Ice Classic's success depends on its timing in Spring Break.
- Many coaches/mgrs from 2015-20 still come today. Most bring multiple teams.
- 6-8 extremely loyal associations keep the Ice Classic afloat: Victoria, Campbell River, PG, Seattle...



# General Takeaways from the Tournaments

- Thursday games were popular, and a great way to “soft start” each tournament.
- Success with all-female and mostly-female referee squads. Experimented with 4 officials.
- Partnerships with Real Hip Clothing and Northern Element Photography have been successful, and will continue.
- Improved efficiencies since 2020:
  - Electronic registrations (Teamsnap)
  - Electronic payment collection (QuickBooks, Teamsnap)
  - Electronic collection of team paperwork (JotForm)
  - Electronic volunteer shift assignments (Google Docs; room to improve)
  - Electronic scoreboard/standings (Teamsnap Tournaments)
  - Future: automated scheduling





# A Note on Volunteering

At registration time, parents agree to perform up to 5 volunteer hours, per registered player, specifically at Ravens tournaments.

Also detailed in Ravens Policy Manual.

## **Actual volunteer hours for 2022-23:**

	<b># Hours</b>	<b># Families</b>	<b>Per Family</b>	<b>Did Not Show</b>
<b>Rep Classic</b>	474	116	4 hours	3
<b>Ice Classic</b>	332	110	3 hours	5



## **Main Risk Related Issues 2022-23 Season**

- Cell phone use in dressing rooms
- Lack of injury reporting
- HCSP guidance on team injuries
- Ensuring Coaches, On-ice helpers, Managers, HCSP certifications in place

## **Injury Reporting**

- 6 concussions/suspected concussions reported
- Low reporting rate - only 40% of teams reported injuries.
- Recommendation for an alternate reporting method for the 2023-24 season



## **Cell Phone Use In Dressing Rooms**

- Teams with multiple cell-phone use complaints
- Recommendation for meeting with coaches/managers at the beginning of 2022-23 season to review best practice for dealing with cell-phone use

## **Feedback from Team HCSPs**

- More cooperation/communication needed between HCSP and Coaches/Managers
- Fully stocked First Aid Kits at the start of the season were appreciated



## **Next Season**

- New Risk Manager for Ravens – will work with current Risk Manager to ensure continuity
- Explore workshops for Coaches/Parents/Players on supporting and dealing with mental health issues related to young athletes
- Continue to introduce new ways to support team HCSP



# Treasurer's Report



# 22/23 Financial Statement Summary

The 2022-2023 season saw a full rebound from COVID-19. As a result, we can continue to invest in top programs for our girls as well as invest in streamlining processing for the Association as a whole.

As you will see, the budget to be voted has some key investments specifically related to on and off ice developments of our girls. The tournaments have been very successful, and we have already received registrations for our October tournament.

Below I have summarized from highlights from the financials.



# 22/23 Financial Statement Summary

## Profit and Loss Statement highlights

- Registration increased over last year. We also saw an increase in Rep fees as a result of an increase to those fees.
- This year we also implemented Raffle Nexus which increased the fundraising revenue generated at both tournaments, and the association raffle. I also changed the way we report these on the income statement to show each fundraising event and it's contra account for expenses. Moving to Raffle Nexus was the last piece to move our association to cashless transactions. We are slowly moving away from cheques as well.
- As Mark spoke to, we hosted two tournaments this year which were very successful revenue generators and we will now be implementing Team Snap Tournaments to assist us in collecting the funds for these tournaments and reduce the administration involved in payment collection.



# 22/23 Financial Statement Summary

- We continue to apply for grants throughout the year, specifically the BC Gaming Grant. This past season we received \$45.5k. This year we will be applying for \$80k. We increased the budget for player development and will highlight this in our application this year.
- Online Subscriptions increase due to the introduction of Teamsnap and Google Workspace for Non-Profits
- We invested more in power skating this year and we will be boosting that next season.
- Ice costs are back in line and we no longer have a COVID Surcharges added to the ice sheets. There has been an overall reduction in ice that the team is working on with the city. There is some upcoming closures due to renovations coming up.





# 22/23 Financial Statement Summary

- We invested more in Equipment this past season. We began the process of replacing much needed jerseys and other equipment. This will continue going forward.
- BC Hockey and PCAHA fees increased as we no longer have a reduction in fees due to COVID
- PCAHA increased the referee stipend and therefore we saw an increase in the referee expense.



# 22/23 Financial Statement Summary

## Balance Sheet

- We are doing well as an organization and continue to do well and thrive
- There is a closure of ice sheets coming up. This is why it's important for us to maintain cash reserves. We are able to adapt if needed and, in this case, possibly purchase ice outside of the city
- We have over \$135k in cash reserves
- We also have receivables related to Hotel sponsorships and grants that are still pending to be received from the tournament.



# 23/24 Season Budget Summary

Revenue Type	Revenue Amount	Expense Type	Expense Amount
Registration	207.4k	Admin/PCAHA/BC Hockey Fees	40.8k
Dev Camp/Tryouts	27.4k	Coach & HCSP Dev/Honorariums	49.9
Fundraising	32k	Dev Camp/Referee Fees	63
Grants	10k	Equipment/Storage	29.1k
Sponsorships	8k	Ice Costs	129k
Rep Classic	100k	Fundraising/Marketing/Website	10.2
Ice Classic	105k	Player Dev/Tryouts/Provincials	69.7
Gaming Revenue	45.5k	Rep Classic	71.5
Misc. Revenue	1.4k	Ice Classic	73k
	536.8		536.2

**Net Operating Income: \$600**

# 23/24 Season Budget Summary

- Registration increased by 5% across all divisions except for Goalie registration.

DIVISION	BORN	FEE	Change (5%)	New Fee	New Fee Rounded	
U7 (Initiation) / (Tyke)	2016-2018	\$249	\$12.45	<b>\$261.45</b>	<b>\$260.00</b>	
U9 (Novice)	2014-2015	\$630	\$31.50	<b>\$661.50</b>	<b>\$660.00</b>	
U11 (Atom)	2012-2013	\$800	\$40.00	<b>\$840.00</b>	<b>\$840.00</b>	
U13 (Peewee)	2010-2011	\$860	\$43.00	<b>\$903.00</b>	<b>\$905.00</b>	
U15 (Bantam)	2008-2009	\$900	\$45.00	<b>\$945.00</b>	<b>\$945.00</b>	
U18 (Midget)	2005-2007	\$900	\$45.00	<b>\$945.00</b>	<b>\$945.00</b>	
U21 (Juvenile)	2002-2004	\$325	\$16.25	<b>\$341.25</b>	<b>\$340.00</b>	
Goalie**		\$150			<b>\$150.00</b>	Unchanged



# 23/24 Season Budget Summary

- We had a great turn out in regards to fundraising and using Raffle Nexus. I still remained conservative on the fundraising budget and left it at \$32k
- We added a budget for sponsorships this year of \$8k. The first time since Covid.
- We remained conservative on the gaming grant at \$45.5k even though I will be applying for \$80K this season.
- We added a larger budget for power skating and Development camps this year (overall player development). This will give us the ability to look outside of the City for Ice if necessary and allow for off ice activities as well.



# 23/24 Season Budget Summary

- We increased equipment in alignment with ongoing replacement of gear due to wear and tear.
- We Increased the Stipend for Non-Parent Coaches to \$7500. This is to help us align with other associations and remain competitive in regards to attracting coaches to our association. This cost is absorbed by the Rep Fees which have also increased in alignment with the stipend. The Rep fee is now \$785 for A1. Please keep in mind that the Rep teams can utilize upto \$1000 for dryland training that will be reimbursed back to the team.
- 



# 23/24 Season Budget: Motion to Approve

- Motion 3: That the 23/24 Season Budget as presented by the Treasurer be approved



# Motions for Membership Vote





# Resolution:

- None to present



# Scholarship and Awards Presentation



# Patti Martin Outstanding Community Leadership Award

In honour of Patti Martin's long dedication and service to the  
Richmond Ravens  
\$1,000 Scholarship



Patti Martin Outstanding Community Leadership Award  
Recipient

**Caeli Yamanaka**





# Richmond Ravens Female Hockey Association Scholarship Recipients

\$500 each



Richmond Ravens Female Hockey Association  
Scholarship Recipients

**Isabelle Chai**

**Jenna So**



# John & Pat Korenic Award

This award is given annually to a member of the association that goes above and beyond in volunteering/assisting the Ravens Association



# John & Pat Korenic Award Recipient

## Taji Grguric





# Election of 23/24 Board of Directors



# 23/24 Board Members for Election

Position	Name*	Position	Name*
President	Don Gillanders	Manager Coordinator	<i>Taji Grguric</i>
Vice President	<i>Jana Mathers</i>	Ice Allocator	Mark Rustia
Treasurer	Susy Astete	Marketing/Communications Coordinator	<i>Gina Mahil</i>
Risk Manager	<b>Charran Waldref</b>	Secretary	Jonathan Ho
Coaching Coordinator	Phil Piperni	Equipment Manager	Rob Araki
Referee In Chief	Lolly Gagnon	Past President	Shirlyn Baskette
Rep Classic Tournament Director	Mark Kusec	Ice Classic Tournament Director	Mark Kusec

\* **Bold (New)**

*Italics (New Role)*



# 23/24 Associate Board Members for Election

Position	Name*	Position	Name*
U7/U9 Coordinator		RACA Representative 1	<b>Joel Jaffe</b>
Sponsorship/Fundraising		RACA Representative 2	John Korenic
Assistant Treasurer		Trophy Case	
Webmaster			
Assistant Risk Manager		New Family Liaison	
Social Coordinator		Social Media	Ray Estrella
Referee Allocator		Player Recruitment	

\* **Bold (New)**

*Italics (New Role)*



# 23/24 Board and Associate Board Members

- Motion 4: That the 23/24 Board of Directors and Associate Board Members be approved



# Presentation to Outgoing Board Members



# Thank You For Your Service

- Lisa Duncan - Manager Coordinator





# New Business



# New Business

- Transition to Team Snap
- New Logo Initiative - Chase Gray was contacted in 2022, to commission a logo for the Richmond Ravens Female Hockey Association. The Raven is symbolic to Pacific Northwest Indigenous Cultures as it is one of four main clans. Chase was honored to be asked to design a logo and provided the following:







The path towards Truth and Reconciliation is a lengthy one, but I trust that this artwork serve as a tangible reminder for Richmond Ravens Female Hockey Association to demonstrate their dedication to the First Peoples of our country. It also signifies our promise to aid in the growth of Indigenous youth who have a passion for hockey.



# Adjournment

- Motion: That the 22/23 AGM be adjourned





**Thank You For Attending!**

