



# Richmond Ravens Female Hockey Association

Annual General Meeting  
May 30, 2024



# Attendees

Lexie Turner  
Susan Rogerson  
Phil Piperni  
Rob Teixeira  
Colin Campbell  
Mark Kusec  
Susy Astete  
Theola Lu  
Chloe Jeffrey  
Michelle Rathgeber  
Shannon Kaustinen  
Chaslynn Gillanders  
Brian Yamanaka  
Rob Araki  
Milan Dragicevic  
Lillian Su  
Joel Jaffe  
Bob Basanti  
Danny Michaud  
Ray Estrella  
Taji Grguric  
Warren Blom  
Jana Mathers  
Kaila Kusec  
Hanna Kaustinen  
Jenelle dee  
Eric Jeffrey  
Dustin Turner  
Natalie Turner





# Agenda

1. Approval of 2024 AGM Agenda/[AGM Minutes from May 2023](#)
2. Year In Review
  1. Executive Report – Don Gillanders, President
  2. Registrar's Report - Tina O'Connor
  3. Director of Hockey Operations and Coach Coordinator – Milan Dragicevic, Phil Piperni
  4. Ice Allocator Report
  5. Tournament Report
  6. Risk Manager report
3. Treasurer's Report
  1. Financial Statement of the Association (23/24)
  2. Budget for 2024/25 Season
4. Motions for Membership Vote
5. Scholarship and Awards presentations
6. Election of the slate of Directors
7. Presentation to Outgoing Board Members
8. New Business
9. Meeting Adjournment



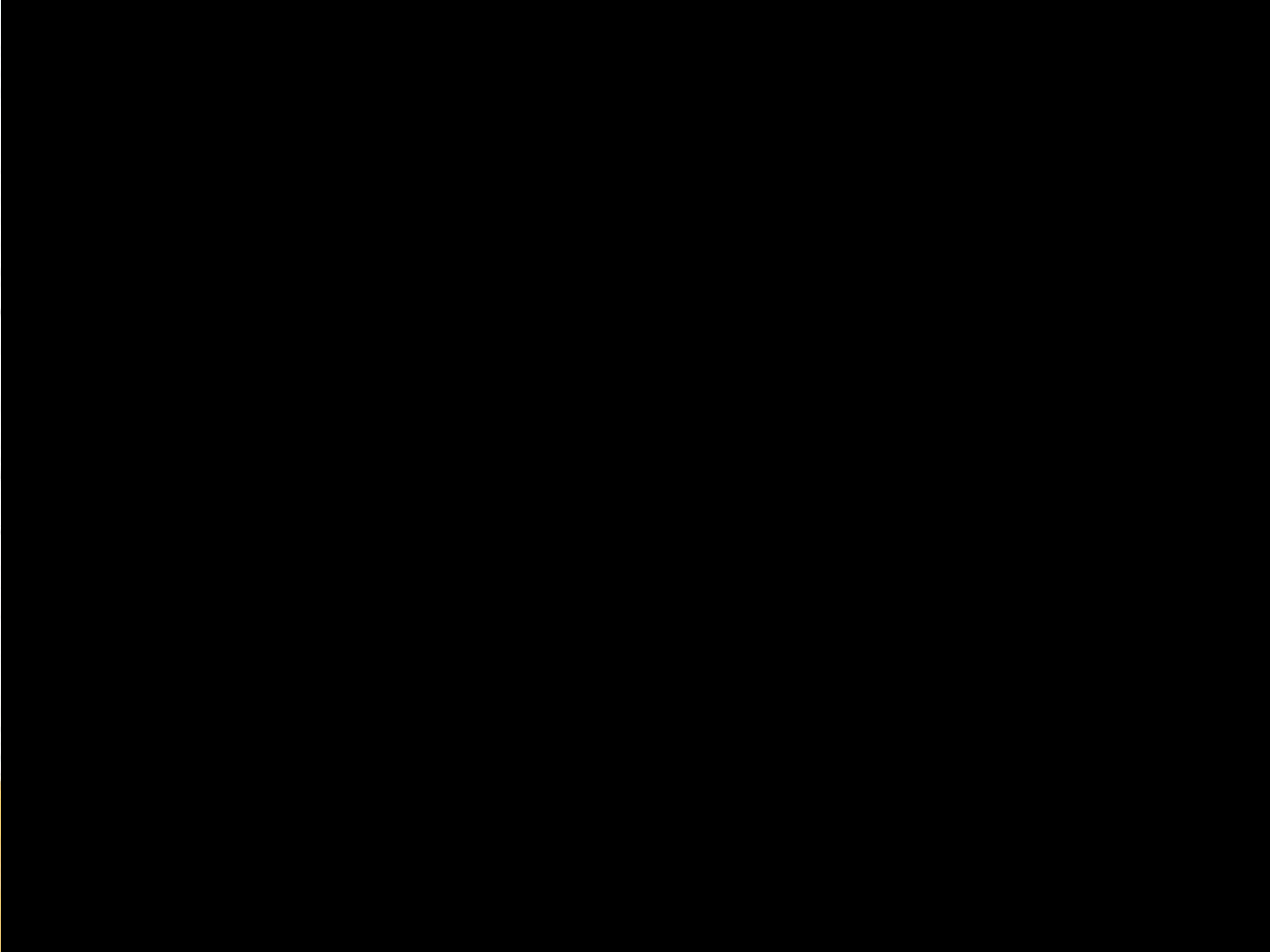


# 23/24 Annual General Meeting

- Motion 1: That the 23/24 AGM Agenda be approved
- Motion Jana Mathers
- Second Susy Astete
- Motion 2: That the Minutes of the 22/23 AGM be approved
- Motion Mark Kusec
- Second Phil Piperni



# Year In Review



# Executive Report (1 of 3)

The 2023-24 season has proven to be a remarkable success both on and off the ice. I extend my gratitude to our dedicated board of directors, team volunteers, and management team for your unwavering support. Your efforts have been instrumental in making this season a success, and I sincerely appreciate your time and commitment.

We are proud to highlight some significant achievements from this season:

- Our participation in the Salmon Festival parade resulted in us winning the Gillnetter award for the best float in the sports team category.
- Our Association has experienced growth, with our numbers increasing to 287 from 217 in 2020.
- The successful implementation of first and second shifts this year is expected to lead to higher registrations in the future.

These accomplishments are a testament to the hard work and dedication of our team members and the support of our community





# Executive Report (2 of 3)

Our organization also hosted a Volunteer Appreciation Night to honour and celebrate the hard work and dedication of our invaluable hockey volunteers. This special event is dedicated to recognizing the significant contributions of our volunteers who selflessly give their time and energy to support our hockey programs.

Volunteers play a crucial role in the success of our organization, and we are truly grateful for their ongoing commitment and passion. The Volunteer Appreciation Night will be an opportunity for us to express our sincere gratitude and appreciation for all that our volunteers do to make our hockey community thrive.

As the season drew to a close, we celebrated the achievements of our U11C3 and U15A2 teams for winning their league banners. Additionally, our U15A2 and U21 teams triumphed in their playoff banners. Several of our teams competed in banner games, and I extend my heartfelt congratulations to all the teams for their hard work and dedication.



# Executive Report (3 of 3)

To our U18A1 team for bringing home the bronze at provincials, you have shown that hard work and determination can lead to great achievements. Your perseverance and skill on the ice have not gone unnoticed, and we commend you for your outstanding performance. And to our U15A1 team for winning the gold at provincials, your victory is a testament to your talent and teamwork. Your ability to come together and play your best when it mattered most is truly impressive, and we are thrilled to celebrate this incredible accomplishment with you.

I wanted to take a moment to express my deepest gratitude for the support and trust that you have shown me during my time as president of our hockey association. These last three years have been filled with challenges and triumphs, and I am grateful for the opportunity to lead our organization during this time.





The background of the slide is a photograph of a girls' ice hockey team. The team is posed on an indoor ice rink. In the center, a player stands wearing a red jersey with "EAS" on it and a pink helmet. To her left, two players are crouching, one with "BOULE" and "GAVENS" on their jersey. To the right, three more players are crouching. A referee in a black and white striped shirt is visible in the background near the goal. The rink has blue boards and a glass barrier.

# Registrar Report



# Registrar's Report

- 284 players registered on 19 teams (23% increase from 22/23)

Age Division	Players	Teams
U7	36	C1, C2, C3
U9	34	C1, C2, C3
U11	43	C1, C2,C3
U13	32	A1, C1, C2
U15	51	A1, A2, C1
U18	51	A1, A2, C1
U21	21	C1
Intro To Hockey	16	Second Shift





# Registrar's Report

- Preseason Camps and Accelerator continue to be popular.
- Hosted two very popular Try Hockey Events.
- Hosted the First Shift program in coordination with Bauer/Hockey Canada for the first time in many years.
- Facilitated the Welcome Event with the Richmond Jets.
- Followed up the program with Second Shift allowing participants to have an additional 6 on ice sessions. This should increase our numbers in U7 and U9 in the upcoming season.
- Registration numbers are at the highest that I have any records for, and we continue to grow.



A group of approximately 15 people, including hockey players and coaches, are posing on an ice rink. The players are wearing various colored jerseys (purple, red, white, blue) and helmets. Some are holding hockey sticks. The coaches are wearing casual winter clothing. The background shows the rink's boards with advertisements like "WE ARE ALL CANUCKS" and "GO CANUCKS GO".

# Hockey Operations Report





# Director of Hockey Operations/Coach Coordinator

- U15 A1 Team - Gold at the BC Provincials
- U18 A1 Team - Bronze at the BC Provincials
- Multiple tournaments Won
- Many Teams performed community work
- Power Skating and Skills very well attended
- All Coaches completed training in advance to December deadlines
- Massive turn out for Try Hockey events

## 2024/2025 Coaches:

- AJ Sander- U18A1
- TBD- U18A2
- Nat Korenic/Milan Dragicevic- U15A1
- Ray Hung- U15A2
- Gord Taylor U13A1
- Active Recruitment:
  - Opening: Female Assistants
  - Opening: U11C1 Female Head Coach



# Ice Allocator Report





# How the City of Richmond assigns ice to minor sports associations

- 11 minutes per week per Richmond resident member
- 20% of ice allocated non-prime hours. Prime hours are considered:
  - 3:00-11:00pm Monday thru Friday
  - 8:00am-10:00pm Saturday and Sunday
- REGULAR ice allocation are equally divided between weekdays and weekends
- Due to smaller participants in female ice sports, the Ravens and ringette are given first access of ice at the subsidized rate based on the 11 minutes per week for members living outside of Richmond



# How the Richmond Ravens assigns ice to teams

## Division allotments

U7 and U9 (all shared):

- One team practice
- One game slot
- Skills every other week

“A” teams:

- Two team practices
- One game slot
- Skills every other week

“C” Teams:

- One team practice
- One game slot
- Shared skills every other week

## Distribution

- Early morning midweek ice assigned to U11 and U13 as their secondary practice
- Early midweek afternoon assigned to U7-U13 (elementary school players) for skills or Accelerator program
- Early midweek evenings assigned to U13-U18
- Rep and multi team coach's schedules are taken into account





# 2023/24 Ice Allocation in Review

- 39 regular hours per week based on 214 Richmond residents (based on 2022/23 registrations)
- 5 hours per week based on 29 non Richmond residents
- 8 additional hours per week purchased
- 52 Total hours per week equating to 45 ice slots
- 22 of the 39 regular hours were midweek (56%)
- 11% of regular ice allocation was non-prime hours



Division	Weekly Entitlement	2023/24 Actual	Bi-weekly Skills	Comments
U7	2	2	Yes	Accelerator program available
U9	2	2	Yes	Accelerator program available
U11 C1	2	3	Yes	*3 <sup>rd</sup> ice time is midweek 6am; power skating every other week
U11 C2/3	2	2.5	Yes	*3 <sup>rd</sup> ice time is shared; power skating every other week
U13A	3	3	Yes	Accelerator program available
U13C	3	2	Yes	Power skating bi-weekly; Accelerator program available
U15A	3	3	Yes	
U15C	2	2	Yes	
U18A	3	3	Yes	
U18C	2	2	Yes	
U21	1	1	NO	





# Looking ahead to 2024/25

- Forecasting 44 regular hours per week based on 229 Richmond residents. (Up 5 hours)
- 8 hours per week based on 45 non Richmond residents (Up 3 hours)
- Purchase additional 8 hour slots if available (3.75 hrs midweek and 4.25 hrs weekend)
- 60 Total hours per week equating to 51 ice slots
- Increase midweek game slots and move more practices to weekends
- Try to increase U7 & U9 ice slots to 3 per week, 2 teams per ice



# Tournament Report



October 20-22, 2023

50 Rep Teams

2 hour games

Next: Oct 25-27, 2024

**RICHMOND**



March 29-31, 2024

104 House Teams

Biggest on the continent

Next: Mar 28-30, 2025





# Tournaments - Achievements (1/6)

## Rep Classic

- Rep Classic raised price 15% and saw no decrease of interest.
- Fit 50 teams (up from 48 planned). Turned away 30 more teams.
- More Alberta teams than ever before.
- U13 age group remains a tough sell at this price / format.
- Already have 42 teams signed up for 2024.

## Ice Classic

- Ice Classic grew year-over-year in all ages.
- Ice Classic saw almost 100% retention of younger teams, now one age group older.
- We turned away 10 cross-ice teams.
- We "turned the corner" at older ages.
- Victoria brought all 20 teams. Plans to do the same next season. We will treat them as "valued partners".
- New Danielle Cabana "purple" branding.



# Tournaments - Achievements (2/6)

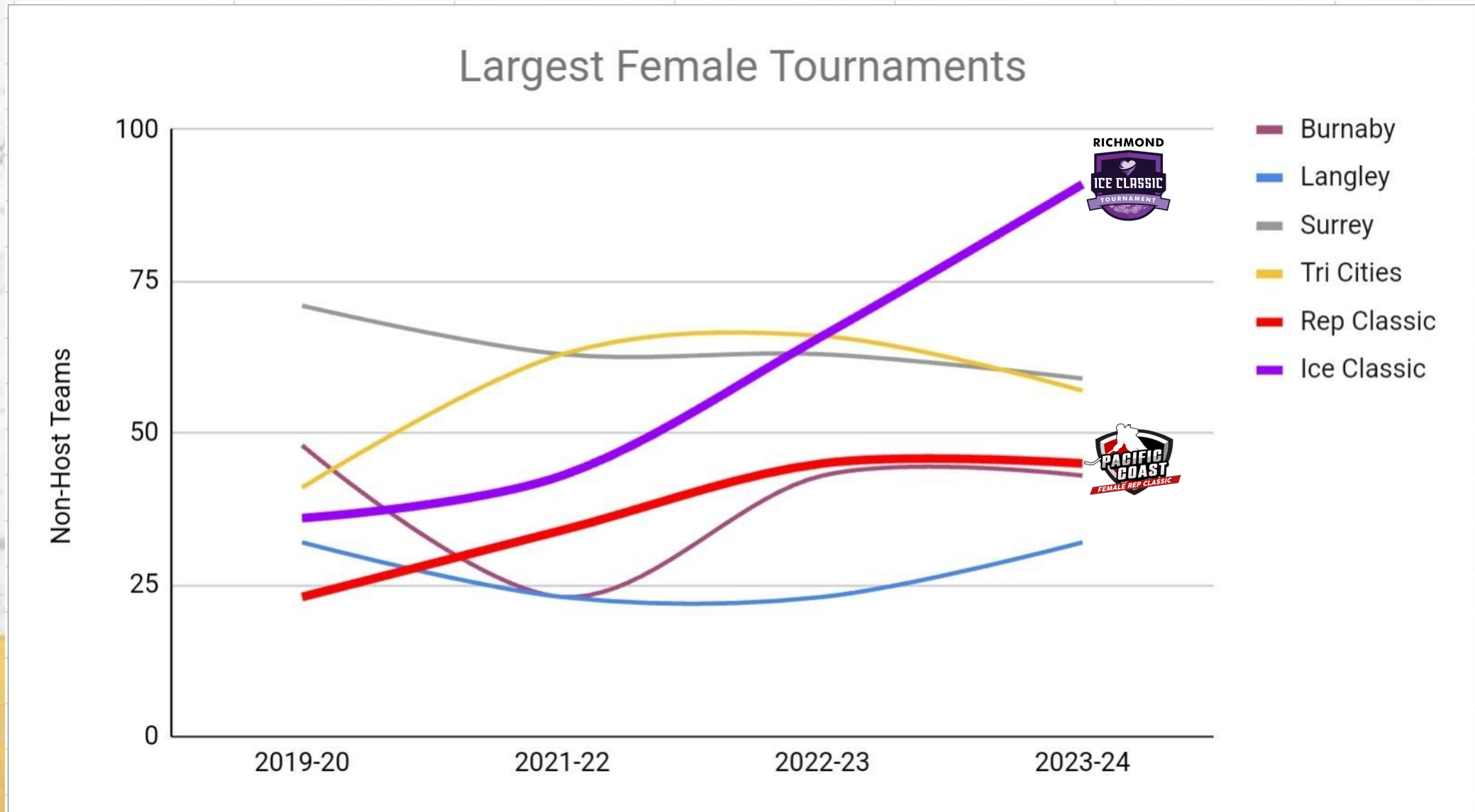
- Our two tournaments combined are now bigger than the two WickFests combined, and bigger than any female tournament that we know of.
- Both tournaments are now "max sized" and we will attempt to maintain size.
- Richmond Sport Hosting acknowledged our huge impact on Richmond tourism (\$600K of hotel business in 2023/24) by giving us our biggest grant ever for next season - far above the supposed maximum grant.
- Continuity plan: establishing a Tournament Committee to support the Tournament Director. It will meet monthly, share awareness of the process, and share the effort.





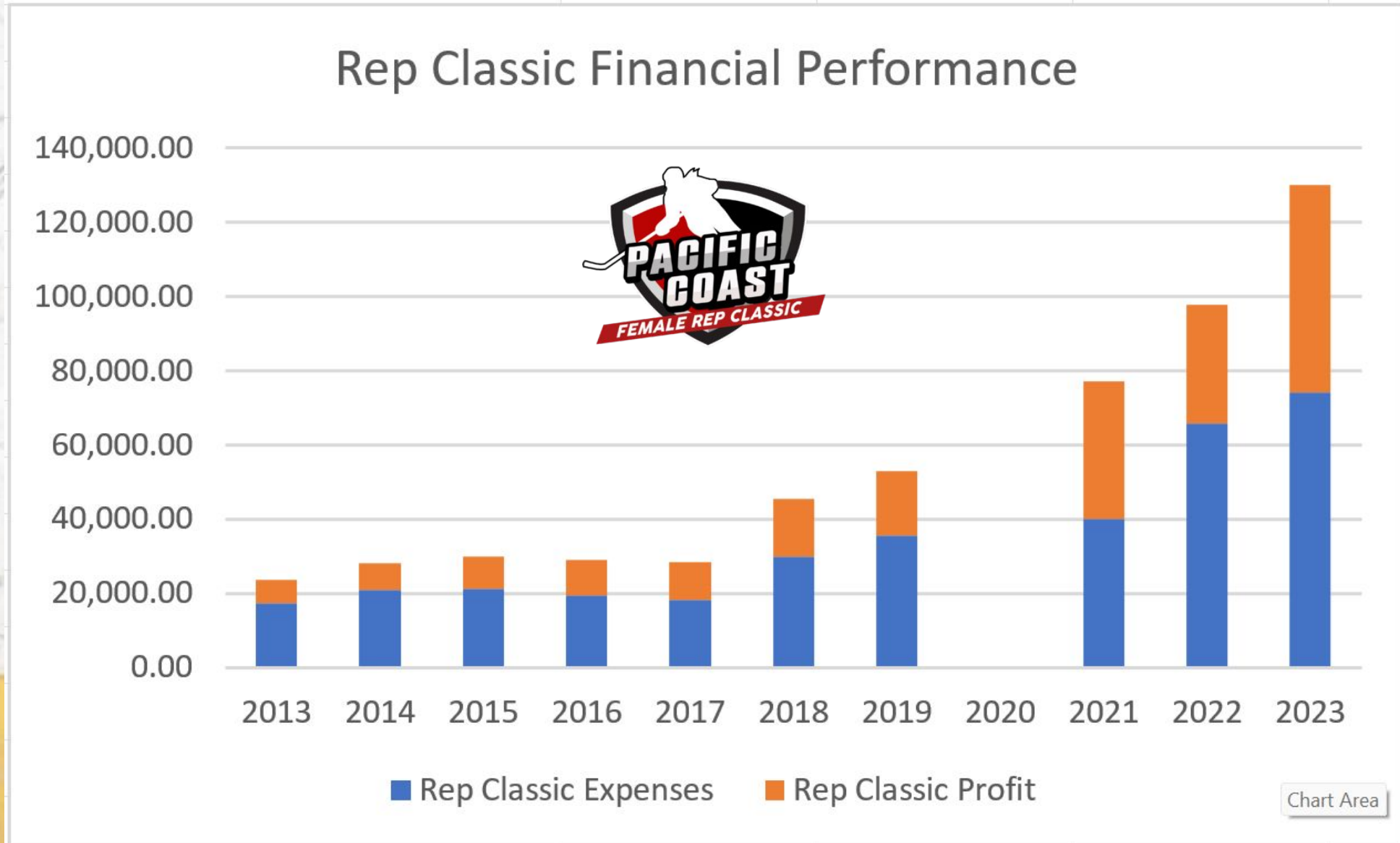
# Tournaments - Competitive Picture (3/6)

WickFest started big in 2019. Tri Cities doubled in size in 2021. All other tournaments were affected by them. We started a price war in 2021, and we have won it. We have avoided the fate of Langley Angels on Ice.



# Tournaments - Financial Picture (4/6)

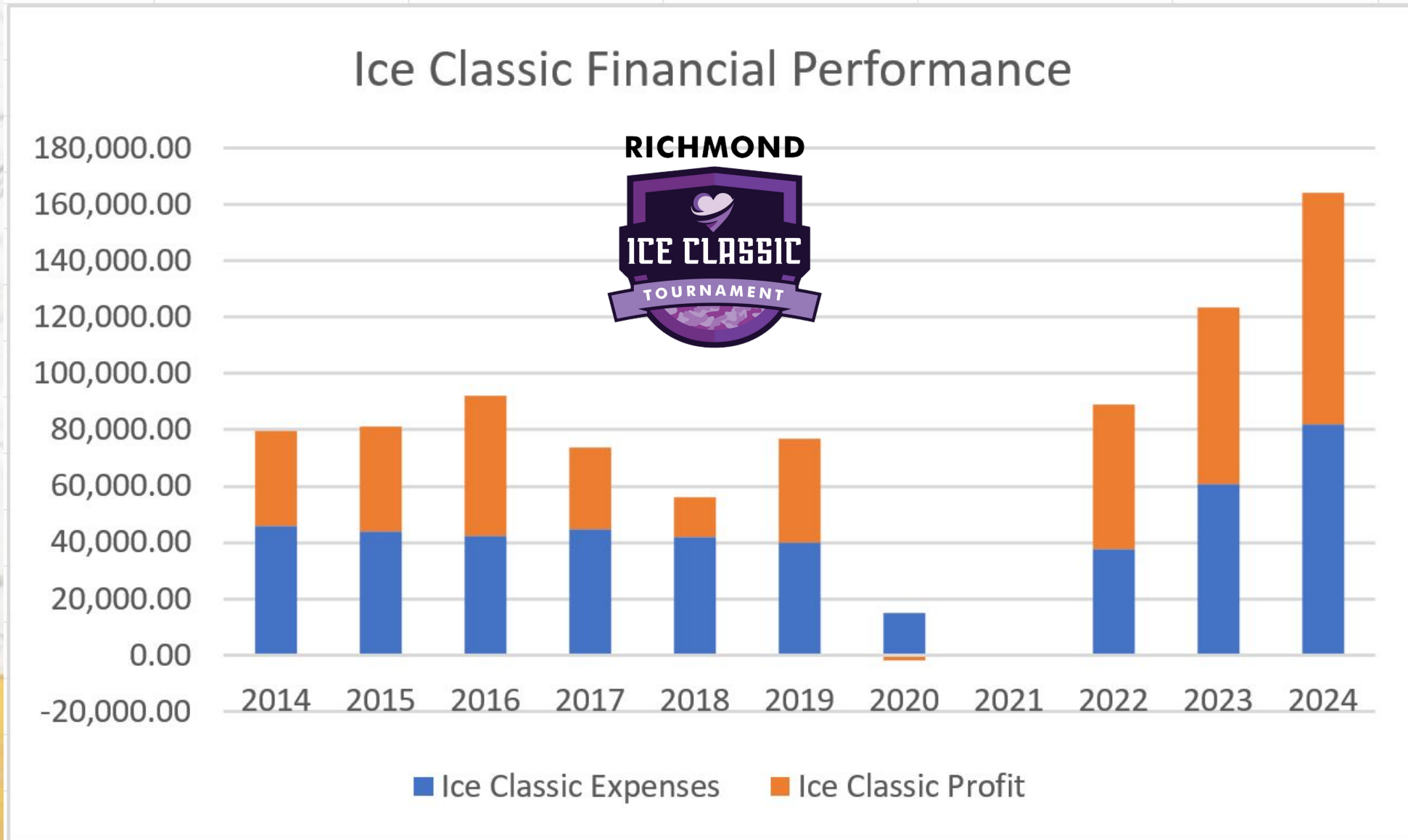
The Rep Classic has successfully grown into a "double tournament" with loyal Tier 1 and Tier 2 teams.





# Tournaments - Financial Picture (5/6)

Ice Classic profit has grown despite the price war - due to registration growth and skyrocketing hotel rates.



# General Takeaways from the Tournaments (6/6)

Since 2019, we have successfully responded to the intense competition from Tri Cities Classic and Surrey WickFest.

We can afford to engage in price wars, because we get more hotel revenue than any other tournament host.

Our strong reputation could be ruined with a single bad year. It will take effort to maintain our success.

## Volunteer Actuals for 2023-24

	# Hours	# Families	Per Family	Did Not Show
<b>Rep Classic</b>	492	123	4 hours	0
<b>Ice Classic</b>	380	97	4 hours	3
<b>Shortfall (Paid)</b>	22	8	2.5 hours	0



# Risk Manager Report

## Main Risk Related Issues for the 2023-24 Season

- Family support for incident reports and Return to Play protocols, including resistance to injury reporting and physician approval for returning to play
- Tournament First Aid Services. These are now resolved.
- Ensuring Coaches, On-ice helpers, Managers, HCSP certifications and ratifications are in place ahead of season start or as soon as possible within Ravens standards. Ensuring EPACT was up to date and available to all HCSPs and coaches. This was the biggest learning curve for the new Risk Manager.



# Risk Manager Report

## Cell Phone Use In Dressing Rooms

- U7 and U9 parents were the highest offenders
- Older teams handled their own cell phone policies

\*This Cell Phone Parking Lot was used by U15A2. Their Captain was responsible for monitoring and preventing cell phone use in the dressing room.





# Risk Manager Report

## Next Season

- Establish committee of board members to review all Ravens player and coaching suspensions
- Educate Ravens families on importance of injury reporting and ensuring players return to play is safe and within guidelines
- Continue to seek and introduce new ways to support team HCSP





# Treasurer's Report





# 23/24 Financial Statement Summary

The 2023/2024 season was another successful year for the Ravens. We had increased registration and as of result increased preseason programs such as camps and tryouts.

As you will see, the budget to be voted on has increased investments specifically to Equipment and player Development. Again the Tournaments have been a great success as Mark presented. As an association we will also be looking into ways to give back to the association. We don't know how that looks at this time but will provide more information when the season gets under way.



# 23/24 Financial Statement Summary

## Profit and Loss Statement highlights

- Registration has increased and so have the items related to it such as Development camps, tryouts, etc.
- We received \$45.5k for the community gaming grant
- We invested more in power skating and goalie training this season. This will increase in the upcoming season.
- Ice costs increased this year as a result of additional programs throughout the year and ice sheets in March of this year.
- Both Tournaments were a great success
- The association raffle brought in \$20k
- Our larger expenses were related to paid coaching, Ice, Assessments, referee fees and the tournaments.





# 23/24 Financial Statement Summary

## Balance Sheet

- We are doing well as an organization and continue to do well and thrive
- We have over \$227k in cash between the general account and the gaming account
- \$32K in receivables related to Hotel commissions and grants that are still pending to be received from the tournament.
- \$18k in Payable related to Scholarships, 50/50 recipient, Giants fundraiser and referee training.



# 24/25 Season Budget Summary

Revenue Type	Revenue Amount	Expense Type	Expense Amount
Registration	247k	Admin/PCAHA/BC Hockey Fees	47.6k
Development Camps	38k	Honorariums	68k
Fundraising/Sponsorship	33k	Referee Fees	26k
Rep Classic	115k	Equipment	64.2k
Ice Classic	140.6k	Ice Costs	146.6k
Gaming Revenue	122.4k	Development/Tryouts/Provincials	155.2k
		Rep Classic	80k
		Ice Classic	94k
		Misc. Expenses	14.7k
	696k		696.3k





# 24/25 Season Budget Summary

- I kept registration revenue consistent with last year. Rep fees revenue will go up due to additional teams at the Rep level along with a paid coach at the U13C1 level. That being said, per player fees are slightly lower because we will no longer give the \$1000 credit to the team for dryland but rather add it to the rep fee as a credit.
- We remained conservative with the tournaments both on the revenue and expense side.
- We Non parent coaching has increased and is directly offset by the rep fee.
- We added a new expense for Executive Director
- Ice has gone up by 3% so I increased it as such over last year.
- We want to focus alot on player development so that budget has increased substantially for the upcoming season. We set aside funds again for external ice rentals.



# 24/25 Season Budget Summary

- This year I have budgeted 122.4k for the gaming grant. This is the first year that we have actually budgeted for what we want on the gaming grant and I have budgeted almost the max. This will be split between Ice, equipment and skater development.
  - As will be discussed in the next few slides we are doing a full replacement of the jerseys and socks with the new logo. This makes up 55k of the overall gaming grant.
  - We are focusing on skater development and partnered with Slapshot Alley this season. This gaming funding makes up 22.4k.
  - Funding has been requested for ice as we do each year. This funding helps us offset this increasing cost and 45k has been requested.





# 24/25 Season Budget: Motion to Approve

- Motion 3: That the 24/25 Season Budget as presented by the Treasurer be approved
  - motion: Taji Grguric
  - Second: Chaslyn Gillanders



# Motions for Membership Vote





# Resolution:

- None to present



# Scholarship and Awards Presentation







# Richmond Ravens Female Hockey Association Scholarship Recipients

\$500 each





# Richmond Ravens Female Hockey Association Scholarship Recipients

**Lexie Turner**  
**Hanna Kaustinen**  
**Chloe Jeffrey**  
**Kaila Kusec**





# Patti Martin Outstanding Community Leadership Award

In honour of Patti Martin's long dedication and service to the  
Richmond Ravens  
\$1,000 Scholarship







# Patti Martin Outstanding Community Leadership Award Recipient

## Jenelle Dee





# John & Pat Korenic Award

This award is given annually to a member of the Association that goes above and beyond in volunteering/assisting the Ravens





# John & Pat Korenic Award Recipient

**Phil Piperni**





# Election of 24/25 Board of Directors

P.C.A.H.A.  
FEMALE  
U11  
League Winners  
RED FLIGHT WEST  
2023-2024



RAVENS

# 24/25 Board Members for Election

Position	Name*	Position	Name*
President	<b>Rob Teixeira</b>	Manager Coordinator	Taji Grguric
Vice President	Jana Mathers	Ice Allocator	Mark Rustia
Treasurer	Susy Astete	Marketing/Communications Coordinator	
Risk Manager	Charran Waldref	Secretary	Jonathan Ho
Coaching Coordinator	Phil Piperni	Equipment Manager	Rob Araki
Referee In Chief	Lolly Gagnon	Past President	Don Gillanders
Rep Classic Tournament Director	Mark Kusec	Ice Classic Tournament Director	Mark Kusec

\* **Bold (New)**

*Italics (New Role)*





# 23/24 Associate Board Members for Election

Position	Name*	Position	Name*
		RACA Representative 1	<b>Don Gillanders</b>
Sponsorship/Fundraising	<b>Lilian Siu</b>	RACA Representative 2	
Assistant Treasurer		Trophy Case	
Webmaster			
Assistant Risk Manager		New Family Liaison	
Social Coordinator		Social Media	Ray Estrella
Referee Allocator		Player Recruitment	

\* **Bold (New)**

*Italics (New Role)*



# 24/25 Board and Associate Board Members

- Motion 4: That the 24/25 Board of Directors and Associate Board Members be approved





# Presentation to Outgoing Board Members



# Thank You For Your Service

- Don Gillanders - President
- Gina Mahil - Manager Coordinator







# New Business



# New Business

- New Logo Initiative - Transitioning to new Ravens logo on jerseys.
- Existing logo to remain on shoulders

*The path towards Truth and Reconciliation is a lengthy one, but I trust that this artwork serve as a tangible reminder for Richmond Ravens Female Hockey Association to demonstrate their dedication to the First Peoples of our country. It also signifies our promise to aid in the growth of Indigenous youth who have a passion for hockey.*





# Adjournment

- Motion: That the 23/24 AGM be adjourned
- Motion: Joel Jaffe
- Second: Jana Mathers





Thank You For Attending!

